

WHOLESALE PRICE LIST

FALL 1957 - SPRING 1958

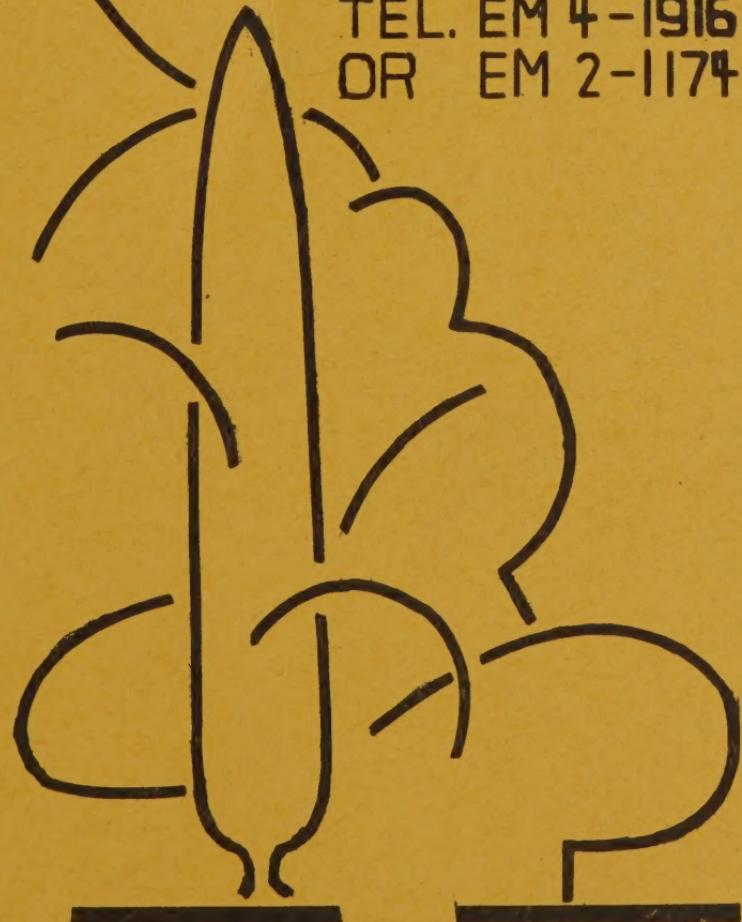
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FALL 1957 - SPRING 1958

TERMS OF SALE
For the trade only.

The issuance of this list automatically cancels all previous quotations.

LOCATION - See inside back cover.

PRICES - All prices quoted in this list are F. O. B. Salem, Oregon. No discount is given since we endeavor to offer quality merchandise at attractive prices. Prices are subject to change without notice.

Rates for quantity apply for each grade and variety as follows:

1 to 24 plants at the 10-rate
25 or more at the 100-rate

GRADING AND PACKING - Grade standards are those adopted by the American Association of Nurserymen. All boxing and baling is charged at cost.

TERMS - To buyers of known and established credit, 30 days net from date of invoice. Otherwise, cash with order or 25 per cent with order, balance C. O. D. Six per cent interest charged on past due accounts.

SHIPPING - Please give shipping instructions. All shipments travel at buyer's risk and expense. Arrangements may be made for delivery by our truck.

CLAIMS - All claims of any kind must be made in writing within 10 days of receipt of stock.

WARRANTY - The seller gives no warranty, express or implied, as to the growth or productivity of any nursery stock sold. Liability in all instances is limited to the original purchase price. No liability is assumed by us should injury befall our stock from hail, fire, flood, frost, or other causes beyond our control. All orders are accepted subject to crop conditions.

NUT TREES

FILBERT		10	100
Barcelona, Daviana, Du Chilly			
4-5 ft., transplants	1.15	1.05	
3-4 ft., transplants	1.00	.90	
2-3 ft., transplants .....	.85	.80	
4-5 ft., tip layers .....	.70	.65	
3-4 ft., tip layers .....	.60	.55	
2-3 ft., tip layers .....	.50	.45	

Royal			
4-5 ft., transplants	1.25	1.15	
3-4 ft., transplants	1.15	1.05	
2-3 ft., transplants	1.05	.95	
4-5 ft., tip layers .....	.80	.75	
3-4 ft., tip layers .....	.65	.60	
2-3 ft., tip layers .....	.55	.50	

WALNUT

Franquette Grafts on Manregian Root			
6-8 ft.	2.65	2.40	
4-6 ft.	2.25	2.00	
Franquette Grafts on California Black Root			
6-8 ft.	2.45	2.20	
4-6 ft.	2.00	1.75	

SHADE AND FLOWERING TREES

CATALPA speciosa (WESTERN CATALPA)			
8-10 ft.	1.65	1.50	
6- 8 ft.	1.30	1.20	
5- 6 ft.	1.00	.90	
CORNUS florida (EASTERN DOGWOOD)			
6- 8 ft., B&B	5.00		
5- 6 ft., B&B	4.00		
4- 5 ft., B&B	3.00		
3- 4 ft., B&B	2.25		
Liquidambar styraciflua (SWEETGUM)			
5- 6 ft., B&B	2.75	2.50	
4- 5 ft., B&B	2.05	1.80	
3- 4 ft., B&B	1.50	1.35	
PRUNUS subhirtella pendula (WEEPING CHERRY)			
Single pink, early.			
Heavy selected 5-6 ft. stem	3.25	3.00	
Head No. 1	3.00	2.75	
Head No. 2	2.50	2.25	

DECIDUOUS SHRUBS

<i>AZALEA mollis (CHINESE MOLLIS)</i>	<u>10</u>	<u>100</u>
Yellow to salmon.		
18-24 in.	2.25	2.00
15-18 in.	1.80	1.65
12-15 in.	1.50	1.35

VIBURNUM tomentosum plicatum (JAPANESE SNOWBALL)

4- 5 ft.	1.25
3- 4 ft.	1.00
2- 3 ft. ....	.80

CONIFERS

CHAMAECYPARIS lawsoniana alumii (ALUMI CYPRESS)

5- 6 ft.	5.50	5.00
4- 5 ft.	3.75	3.50
3- 4 ft.	3.00	2.75
30-36 in.	2.50	2.25
24-30 in.	1.80	1.65

lawsoniana ellwoodi (ELLWOOD CYPRESS)

4- 5 ft.	4.25	4.00
3- 4 ft.	3.50	3.25
30-36 in.	3.00	2.75
24-30 in.	2.50	2.25
18-24 in.	2.00	1.75

lawsoniana erecta viridis (BLUE SPIRE CYPRESS)

4- 5 ft.	3.75	3.50
3- 4 ft.	3.00	2.75

lawsoniana fletcheri (FLETCHER CYPRESS)

4- 5 ft.	3.25	3.00
3- 4 ft.	2.75	2.50
30-36 in.	2.25	2.00

lawsoniana forsteckiana (FORSTECK CYPRESS)

Dwarf, globular form with dense branches.

6- 8 in.	1.50	1.35
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lawsoniana fraseri (FRAZER CYPRESS)

4- 5 ft.	3.75	3.50
3- 4 ft.	3.00	2.75

lawsoniana pottensi (POTTENI CYPRESS)

5- 6 ft.	5.50	5.00
4- 5 ft.	3.75	3.50
3- 4 ft.	3.00	2.75
30-36 in.	2.50	2.25
18-24 in.	1.65	1.50

CONIFERS

CHAMAECYPARIS -- Continued	10	100
<i>lawsoniana stewarti</i> (GOLDEN LAWSON CYPRESS)		
5- 6 ft.	5.50	5.00
<i>nootkatensis glauca compacta</i> (DWARF ALASKA CYPRESS)		
18-24 in.	2.25	
15-18 in.	1.80	
12-15 in.	1.50	
<i>pisifera aurea</i> (GOLDEN SAWARA CYPRESS)		
4- 5 ft.	3.50	
3- 4 ft.	2.75	
30-36 in.	2.25	
24-30 in.	1.80	
<i>pisifera plumosa</i> (PLUME CYPRESS)		
5- 6 ft.	4.50	4.25
<i>pisifera squarrosa aurea</i> (GOLDEN MOSS RETINOSPORA)		
18-24 in.	2.05	
15-18 in.	1.65	
12-15 in.	1.35	
<i>pisifera squarrosa</i> (MOSS RETINOSPORA)		
18-24 in.	1.80	
15-18 in.	1.50	
<i>JUNIPERUS communis depressa</i> (CANADIAN JUNIPER)		
30-36 in.	4.00	
24-30 in.	3.25	
<i>eureka femina</i> (FEMINA JUNIPER)		
5- 6 ft.	5.00	
<i>hetzi glauca</i>		
24-30 in.	2.75	
18-24 in.	2.35	
15-18 in.	2.00	
<i>hibernica</i> (IRISH JUNIPER)		
4- 5 ft.	3.50	
3- 4 ft.	2.75	
30-36 in.	2.25	
<i>horizontalis</i> (CREEPING JUNIPER)		
24-30 in.	3.00	
18-24 in.	2.50	
15-18 in.	2.05	
12-15 in.	1.65	
<i>sabina</i> (SAVIN JUNIPER)		
30-36 in.	3.75	3.50

CONIFERS

		<u>10</u>	<u>100</u>
JUNIPERUS -- Continued			
<i>communis suecica</i> (SWEDISH JUNIPER)			
4- 5 ft.	3.25	3.00	
3- 4 ft.	2.75	2.50	
30-36 in.	2.25	2.00	
24-30 in.	1.65	1.50	
<i>virginiana tripartita</i> (FOUNTAIN RED CEDAR)			
30-36 in.	3.25	3.00	
24-30 in.	2.75	2.50	
PICEA excelsa (NORWAY SPRUCE)			
4- 5 ft.	3.50	3.25	
3- 4 ft.	3.00	2.75	
30-36 in.	2.50	2.25	
24-30 in.	2.25	2.00	
PINUS contorta latifolia (LODGEPOLE PINE)			
6- 8 ft.	6.00	5.50	
5- 6 ft.	5.00	4.50	
4- 5 ft.	3.75	3.50	
3- 4 ft.	3.25	3.00	
<i>mugo mughus</i> (MUGHO PINE)			
24-30 in.	4.00	3.75	
18-24 in.	3.25	3.00	
15-18 in.	2.75	2.50	
12-15 in.	2.25	2.00	
PSEUDOTSUGA taxifolia (DOUGLAS FIR)			
6- 8 ft.	6.00	5.50	
5- 6 ft.	5.00	4.50	
4- 5 ft.	3.75	3.50	
3- 4 ft.	3.25	3.00	
SEQUOIA gigantea (WELLINGTONIA)			
6- 8 ft.	6.50		
5- 6 ft.	5.50		
4- 5 ft.	4.75		
TAXUS baccata (ENGLISH YEW) Semi-spreading.			
4- 5 ft.	5.50	5.00	
3- 4 ft.	4.25	4.00	
30-36 in.	3.50	3.25	
24-30 in.	3.00	2.75	
<i>baccata fastigiata</i> (IRISH GREEN YEW) Upright.			
3 1/2-4 ft.	4.25		
3-3 1/2 ft.	3.75		
30-36 in.	3.25		
24-30 in.	2.75		

CONIFERS

TAXUS -- Continued		<u>10</u>	<u>100</u>
<i>cuspidata</i> (JAPANESE YEW)	Low, vase-shaped.		
3- 4 ft.		5.00	
30-36 in.		4.25	
<i>cuspidata hicksi</i> (HICKS YEW)	Narrow, columnar.		
24-30 in.		3.00	
<i>cuspidata intermedia</i> (INTERMEDIA YEW)	Low, bushy.		
4- 5 ft.		6.50	
3- 4 ft.		5.50	
 THUJA occidentalis aureo-variegata (GOLDSPOT ARBORVITAE)			
5- 6 ft.		3.75	
4- 5 ft.		3.25	
3- 4 ft.		2.75	
 occidentalis douglasii (DOUGLAS ARBORVITAE)			
3- 4 ft.		3.00	
30-36 in.		2.50	
 occidentalis pyramidalis (PYRAMIDAL ARBORVITAE)			
6- 7 ft.		6.00	5.50
5- 6 ft.		4.50	4.25
4- 5 ft.		3.50	3.25
3- 4 ft.		3.00	2.75
 occidentalis umbraculifera (UMBRELLA ARBORVITAE)			
12-15 in.		1.75	
9-12 in.		1.50	
 occidentalis woodwardi (WOODWARD ARBORVITAE)			
24-30 in.		3.25	
18-24 in.		2.75	
15-18 in.		2.05	
12-15 in.		1.65	
 orientalis aurea (GOLDEN ARBORVITAE)			
18-24 in.		2.10	
 plicata aurea lobbi (GIANT GOLDEN ARBORVITAE)			
5- 6 ft.		3.75	
4- 5 ft.		3.25	
 THUJOPSIS dolabrata (HIBA FALSE ARBORVITAE)			
30-36 in.		2.75	2.50
24-30 in.		2.25	2.00
18-24 in.		1.80	1.65

BROAD LEAVED EVERGREENS

		<u>10</u>	<u>100</u>	
AUCUBA japonica salicifolia				
24-30 in.		2.75		
18-24 in.		2.25		
 BERBERIS buxifolia nana (dulcis nana) (DWARF MAGELLAN BARBERRY)				
12-15 in.		1.65		
9-12 in.		1.30		
 julianae (WINTERGREEN BARBERRY)				
18-24 in.		1.85	1.70	
15-18 in.		1.55	1.40	
 BUXUS sempervirens arborescens (TRUE TREE BOX) Unsheared.				
24-30 in., bare root		1.00	.95	
18-24 in., bare root .....		.90	.85
15-18 in., bare root .....		.80	.75
12-15 in., bare root .....		.70	.65
9-12 in., bare root .....		.60	.55
 sempervirens arborescens, Semi-dwarf.				
30-36 in., B&B		3.00		
24-30 in., B&B		2.35		
18-24 in., B&B		1.80		
 sempervirens suffruticosa (TRUE DWARF BOX)				
15-18 in., B&B		2.50	2.25	
12-15 in., B&B		1.75	1.60	
10-12 in., B&B		1.50	1.25	
8-10 in., B&B		1.00	.90	
 sempervirens suffruticosa - border plants.				
8-10 in., bare root .....		.70	.65
6-8 in., bare root .....		.50	.45
5-6 in., bare root .....		.40	.35
4-5 in., bare root .....		.35	.30
 CAMELLIA japonica				
	15-18 18-24 24-30 30-36 3-4 4-5			
Arejishi	x x x			
Black Prince	x x x x			
Blush	x x x			
Cheerful	x x x x x			
Daikagura	x x x x			
Elena Nobile			x x	
Finlandia variegated		x x x		
Magnoliaeflora		x x		
Wakanoura	x x x x			
 4- 5 ft.		6.00	5.50	
3- 4 ft.		5.00	4.50	
30-36 in.		4.00	3.75	
24-30 in.		3.25	3.00	
18-24 in.		2.75	2.50	
15-18 in.		2.25	2.00	

H. L. PEARCY
SALEM, OREGON

FALL 1957
SP. 1958

BROAD LEAVED EVERGREENS

		10	100			
ERICA carnea mediterranea hybrida (MEDITERRANEAN)	Pink.					
vagans Maxwell (RED MAXWELL HEATHER)						
vagans Maxwell (WHITE MAXWELL HEATHER)						
12-15 in.	.....	1.10	1.00		
10-12 in.	.....	.90	.85	
8-10 in.	.....	.80	.75	
HEDERA helix arborescens (BUSH ENGLISH IVY)						
15-18 in.	.....	1.65			
12-15 in.	.....	1.35			
9-12 in.	.....	1.10			
ILEX aquifolium (ENGLISH HOLLY) <u>Bailey's Red</u>						
Early, Pilkington.						
4- 5 ft.	.....	5.00			
3- 4 ft.	.....	4.50			
30-36 in.	.....	4.00			
24-30 in.	.....	3.50			
LIGUSTRUM ovalifolium (CALIFORNIA PRIVET)						
24-30 in.	.....	1.30	1.20		
18-24 in.	.....	1.10	1.00		
OSMAREA burkwoodi						
18-24 in.	.....	1.65			
15-18 in.	.....	1.35			
12-15 in.	.....	1.05			
PRUNUS laurocerasus (ENGLISH LAUREL)						
9-12 in., hedge plant, bare root.		.25	.20			
RHODODENDRON						
		9-12	12-15	15-18	18-21	21-24
Alice		x	x	x		
Cunningham White		x	x	x		
Cynthia		x	x	x		
Fastuosum plenum		x	x			
Luscombei			x	x	x	
Mme. Carvalho			x	x		
Mme. Chauvin					x	x
Mme. Cheroze			x	x		
Mme. Masson			x	x		
Pink Pearl		x	x			
21-24 in., budded	5.00	4.50			
18-21 in., budded	4.25	4.00			
15-18 in., budded	3.75	3.50			
12-15 in., budded	3.25	3.00			
9-12 in., budded	2.75	2.50			

BROAD LEAVED EVERGREENS

RHODODENDRON seedlings

12-15 15-18 18-21 21-24 24-30

Eureka Maid	x	x	x	x	x
Himalaya			x	x	x
Ponticum		x	x		
24-30 in., budded			3.10		2.85
21-24 in., budded			2.60		2.35
18-21 in., budded			2.10		1.85
15-18 in., budded			1.65		1.50
12-15 in., budded			1.35		1.25

SARCOCOCCA ruscifolia	10	100
15-18 in.	2.60	2.35
12-15 in.	2.10	1.85
10-12 in.	1.65	1.50
8-10 in.	1.35	1.20

VIBURNUM rhytidophyllum (LEATHER-LEAF VIBURNUM)

18-24 in.	1.65	1.50
15-18 in.	1.35	1.20

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CONTAINER STOCK

1 Gal.

ACER palmatum dissectum (LACELEAF MAPLE)	1.25
AZALEA mollis (CHINESE MOLLIS)85
HYDRANGEA macrophylla, pink and blue ....	.85

CONIFERS

CHAMAECYPARIS lawsoniana Idaho (IDAHO CYPRESS) .....	.75
Cham. law. Jenkins (JENKINS CYPRESS) ....	.75
Cham. law. stewarti (GOLDEN LAWSON CYPRESS) .....	.75
Cham. law. wisseli (WISSEL CYPRESS) ....	.95
Cham. pisifera cyano viridis (BLUE SPIRE CYPRESS) .....	.95

CONTAINER STOCK

CONIFERS --- Continued

1 Gal.

Cham. pis. filifera aurea nana (YELLOW- THREAD DWF.) .....	.95
Cham. pis. knowfeldensis .....	.95
Cham. pis. minima (MIDGET CYPRESS) ....	.95
Cham. pis. minima compacta (COMPACT MIDGET CYPRESS)	1.15
Cham. pis. minima compacta variegata	1.15
Cham. pis. minima glauca (BLUE MIDGET CYPRESS)	1.15
Cham. pis. minima variegata	1.15
Cham. pis. squarrosa aurea (GOLDEN MOSS)	.75
Cham. pis. torulosa .....	.75
Cham. thyoides nana (DWARF WHITE CEDAR)	.75
 CRYPTOMERIA japonica aurea nana (DWARF GOLDEN) .....	.75
Cryptomeria japonica aureo-globosa nana (DWARF GOLDEN GLOBE CRYPTOMERIA)	.75
 JUNIPERUS chinensis pfitzeriana (PFITZER JUNIPER) .....	.95
J. chin. pfitzeriana compacta (COMPACT PFITZER) .....	.95
J. chin. pfitzeriana nana (DWARF PFITZER)..	.95
J. communis depressa aurea (canadensis aurea)	.95
J. hetzi glauca .....	.95
J. horizontalis glauca (COAST OF MAIN JUNIPER) .....	.95
J. sabina variegata (HOARFROST SAVIN JUNIPER) .....	.95
J. squamata meyeri (MEYER SINGLESEED JUNIPER) .....	.95

CONTAINER STOCK

CONIFERS --- Continued

1 Gal.

J. virginiana tripartita (FOUNTAIN RED CEDAR)95
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PICEA excelsa clanbrasiliiana (BARRY NORWAY SPRUCE)	1.25
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Picea albertiana conica (ALBERTA SPRUCE) ..	1.25
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PINUS mugo mughus (MUGHO PINE)	1.25
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THUJA occidentalis pumila (LITTLE GEM ARBORVITAE)95
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T. oc. umbraculifera (UMBRELLA ARBOR- VITAE)95
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T. oc. woodwardi (WOODWARD ARBORVITAE)	.75
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T. orientalis Daly's nana75
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BROAD LEAVED EVERGREENS

ANDROMEDA glaucophylla (DOWNY ANDROMEDA)	1.35
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AUCUBA japonica, greenleaf female75
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AZALEA -- Gable varieties

Cameo85
Claret85
Edna85
Herbert85
Old Faithful85
Purple Splendor .....	.85

Azalea -- Glenn Dale varieties

Anchorite .....	.85
Aphrodite .....	.85
Buccaneer .....	.85

Azalea -- Standard varieties

Amoena .....	.85
Bridesmaid .....	.85
Fedora .....	.85
Hinodegiri .....	.85
Ledifolia alba .....	.85
Maxwell .....	.85
Minuette .....	.85
Remen .....	.85
Snow .....	.85

CONTAINER STOCK

BROAD LEAVED EVERGREENS -- Continued

1 Gal.

BERBERIS stenophylla (ROSEMARY BARBERRY)	.75
Berberis verruculosa (WARTY BARBERRY)...	.95
 CAMELLIA japonica -- 2 year	
Alba Queen.....	1.25
Finlandia Red	1.25
Grandiflora Rosea	1.25
Kumasaka	1.25
Purity.....	1.25
Wakanoura.....	1.25
 CEANOTHUS gloriosus .....	.75
CISTUS laurifolius (LAUREL ROCKROSE) ....	.65
 COTONEASTER parneyi (BRIGHTBEAD COTONEASTER) .....	.95
CYTISUS kewensis (BROOM) .....	.75
 ERICA carnea alba (SPRINGWOOD WHITE HEATHER) .....	.75
Erica carnea King George .....	.75
Erica carnea rosea (SPRINGWOOD PINK HEATHER).....	.75
Erica vagans Maxwell, white .....	.75
Erica vagans Maxwell, red... .	.75
 FATSHEDERA lizei .....	.95
HELIANTHEMUM nummularium roseum (SUNROSE) .....	.75
 ILEX angustifolia (NARROW-LEAF ENGLISH HOLLY) .....	.85
Ilex aquifolium variegata (VARIEGATED ENGLISH HOLLY) .....	.75
Ilex crenata rotundifolia (JAPANESE HOLLY)	.85
 KALMIA latifolia (MOUNTAIN LAUREL)....	1.25

CONTAINER STOCK

BROAD LEAVED EVERGREENS -- Continued

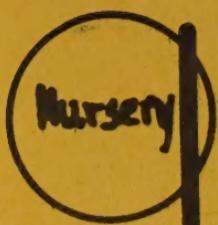
1 Gal.

Kalmia polifolia (BOG KALMIA)	1.35
LIGUSTRUM volutum .....	.85
MAGNOLIA grandiflora (SOUTHERN MAGNOLIA)	1.25
MAHONIA aquifolium (OREGON GRAPE).....	.85
PIERIS japonica (JAPANESE ANDROMEDA)..	1.25
PRUNUS laurocerasus zabeliana (ZABEL LAUREL) .....	.75
RAPHIOLEPIS umbellata ovata (ROUND-LEAF RAPHIOLEPIS).....	.75
RHODODENDRON Impeditum, dwarf	1.25
Rhododendron Blue Sapphire, dwarf	1.25
TEUCRIUM chamaedrys (CHAMAEDRYS GERMANDER) .....	.75
VERONICA cupressoides .....	.75
Veronica whipcord .....	.75
VIBURNUM burkwoodi .....	.75
Viburnum davidi 8-10 inches	1.50
6- 8 inches	1.25
Viburnum rhytidophyllum (LEATHER-LEAF VIBURNUM)85
Viburnum tinus (LAURESTINUS)75

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3 Gal.

ILEX pyramidalis (DUTCH HOLLY)	2.25
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Windsor Island Road



Keizer

North River Road
Broadway

Cherry Ave.

U.S. 99 E

To Portland

SALEM

Liberty St.

SE 20th & 1st

